



NIGHTJOUR

THE FUTURE OF NIGHT TRAINS

Vienna, 13th October 2018



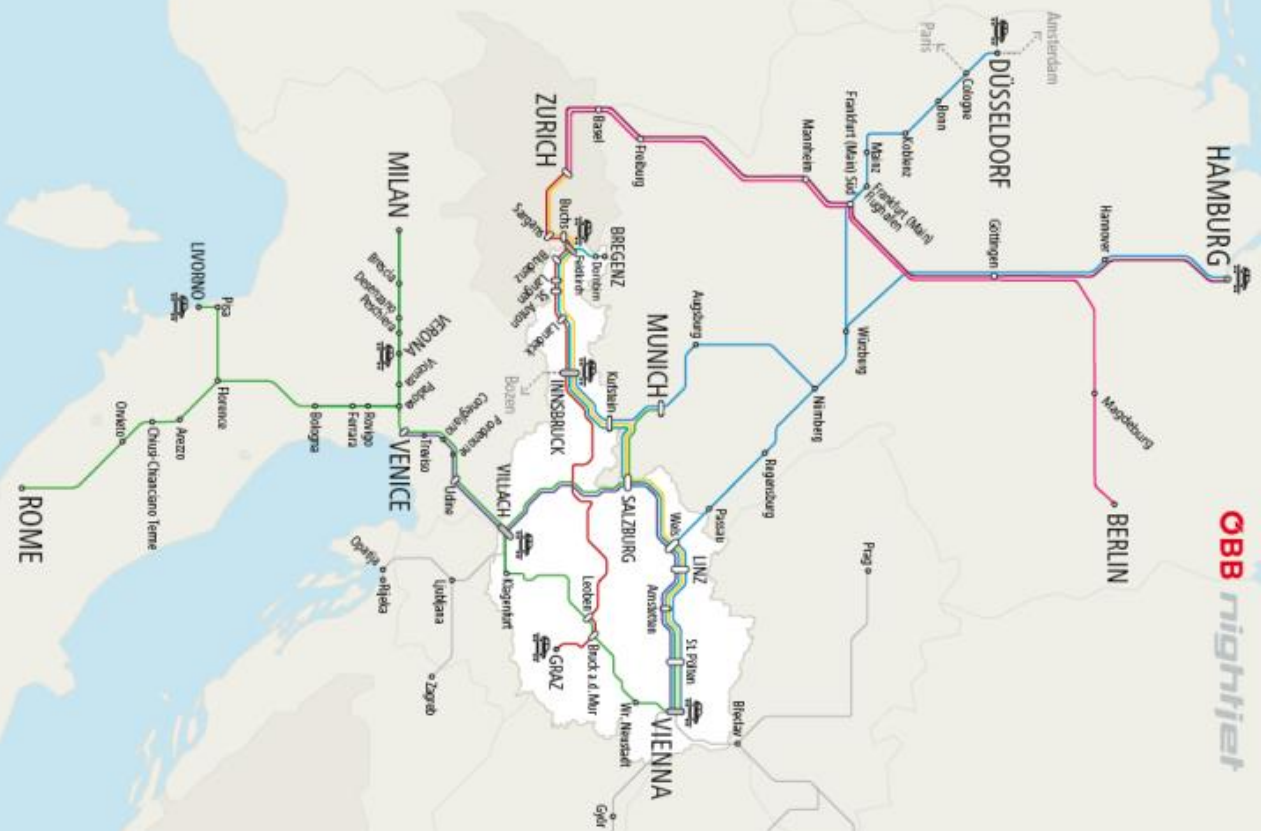
cityjet



rainjet



nightjet



DISCOVER AUSTRIA AND EUROPE WITH THE OBB NIGHTJET!

Austria

Vienna – Bregenz (NJ 246/247)

Graz – Feldkirch (NJ 464/465)

Austria – Switzerland

Vienna – Zurich (NJ 466/467)

Graz – Leoben – Zurich (NJ 464/465)

Austria – Germany

Vienna – Linz – Hamburg (NJ 490/491)

Vienna – Linz – Düsseldorf (NJ 40490/40421)

Innsbruck – Cologne – Düsseldorf (NJ 420/421)

Innsbruck – Munich – Hamburg (NJ 40420/40491)

Austria – Italy

Vienna – Florence – Rome (NJ 40233/40294)

Vienna – Verona – Milan (NJ 233/235)

Vienna – Linz – Venice (NJ 237/236)

Vienna – Florence – Livorno (NJ 1237/1234)

Munich – Florence – Rome (NJ 295/294)

Munich – Verona – Milan (NJ 40295/40235)

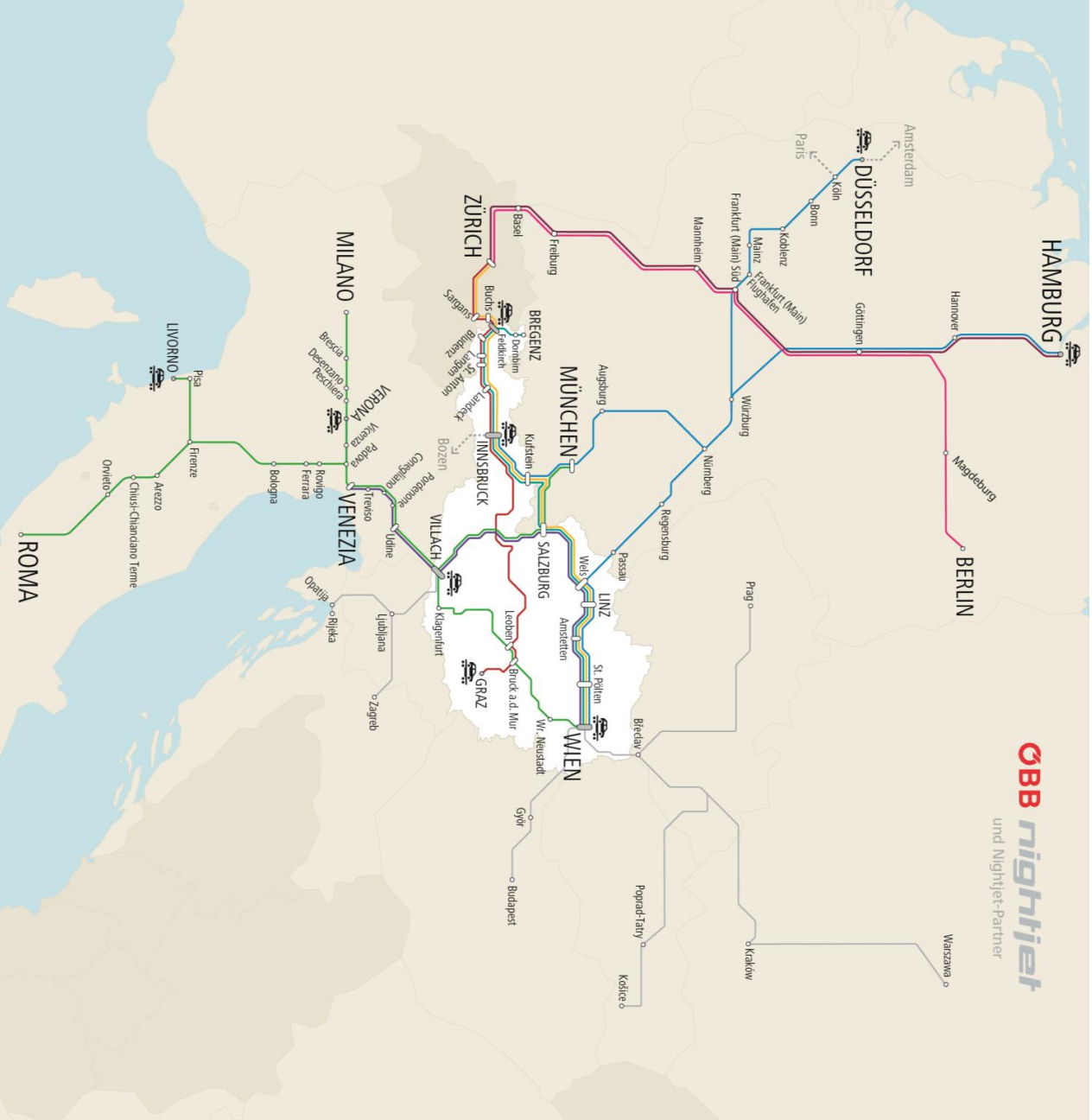
Munich – Udine – Venice (NJ 40463/40236)

Germany – Switzerland

Hamburg – Basel – Zurich (NJ 401/40470)

Berlin – Magdeburg – Zurich (NJ 471/470)

nightjet



Further connections in cooperation with Nightjet- Partners

Villach – Arlberg – Feldkirch (EN 414/40465)
 Zagreb – Villach – Zürich (EN 414/40465)
 Budapest – Vienna – Munich (EN 462/463)
 Munich – Ljubljana – Zagreb (EN 50463/498)
 Munich – Opatija – Rijeka (EN 60463/480)
 Vienna – Krakow – Warszawa (EN 406/407)
 Vienna – Poprad – Kosice (EN 60406/60444)
 Zurich – Linz – Prague (EN 50406/50466)
 Vienna – Prague (EN 40406/477)

nightjet Partner

Choose your travel category according to your comfort requirements

Seating coach

- The most affordable way to travel on the Nightjet
- Including reserved seating
- Food and drinks from train attendants

Tickets from € 29 / person
Passholder fare € 14 / person



Couchette coach (4-/6-berth couchette)

- Free breakfast and mineral water
- Food and drinks from train attendants
- Ladies only compartment bookable
- Own family compartment bookable:
 - for 1 to 2 adults with
 - 1 to 4 children (up to 14 years of age)
 at special low flat rate

Tickets from € 49 / person
Passholder fare from € 34 / person



Sleeping coach (Single, Double, Triple with small wash basin or Deluxe with additional shower and toilet)

- Welcome-bag (aperitif, snacks und mineral water) and toilettries
- Lavish à la carte breakfast
- Newspaper service
- Food and drinks from train attendants
- Free access to ÖBB lounges

Tickets from € 69 / person
Passholder fare from € 54 / person



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Dreamy travels at reasonable prices

With ÖBB Nightjet, the Austrian Federal Railways' night train, you can comfortably travel to many destinations in Europe.

Where do you want to travel by Nightjet (NL, EN)?

All connections

Sparschiene

Newsletter

Car & motorcycle

The ÖBB Nightjet takes you and your car or motorcycle safely to your destination.

In Winter to Rome

Book ticket now

from 29€*

13°C

Popular destinations

Austria

Tickets from 429*

Vehicle transport possible

Germany

Tickets from 429*

Vehicle transport possible

Italy

Tickets from 429*

Vehicle transport possible

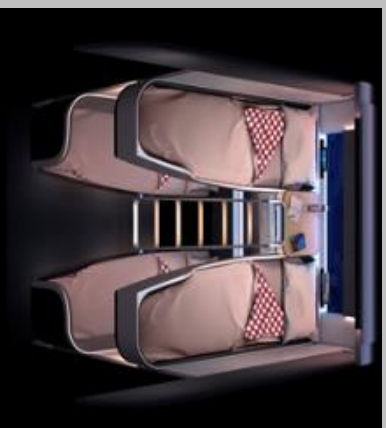
Where to get Nightjet tickets:

- **Online – www.nightjet.com**
- at every ÖBB ticket counter
- through the ÖBB Customer Service +43 5 1717

- **International:** at many European train stations and through alle international ÖBB sales agencies

Further information at nightjet.com or through the ÖBB customer service

2020: refurbishment of 20 wagons with family compartments,
bicycle storage and PRM facilities



Invest: approx. € 20 million

2022: 13 new train sets



Invest: approx. € 230 million



business plan 2017 achieved

significant demand

loyal existing customers

unique product features

sales and distribution

value based pricing

EPA

multifarious product

unstable political/
economic environment

heterogeneous customers

seasonality

various interfaces

increasing cost basis

operational complexity



Nightjet – good for the environment, regional development and social inclusion

Nightjet is by far the largest European night rail network

Nightjet has transported around 1.4 mill PAX and thus avoided up to 12,000 intra-European flights – which is around 5% of all flight movements of Vienna airport

Nightjet allows affordable and direct mobility for those who do not want or cannot switch to alternatives or where no appropriate alternatives exist

Nightjet connects regions disconnected from high speed rail infrastructure or airports (e.g. Magdeburg approx. 230,000 inhabitants, Freiburg approx. 230,000 inhabitants, Graz 290,000 inhabitants, Linz approx. 200,000 inhabitants) thus fostering regional development and avoiding long journeys to airports

Nightjet is often the only direct mobility offer to places like Jenbach/Zillertal and St. Anton in winter or Lake Garda and Pisa in summer

Nightjet seat cars represent the first and last train of the day for commuters and leisure travellers - they thus extend the range of available public transport offers in the early morning and late evening

Nightjet – what is needed on a European level to support this nightjet environmentally friendly mode of long-distance mobility service

Nighttrains should pay infrastructure access charges based on a marginal approach

- they do not compete with day trains on congested infrastructure
- they are more flexible in their timetables to reduce effects on other trains (e.g. freight trains)
- they have a fragile cost structure that doesn't allow to pay any market surcharges

Nighttrains should – if not treated preferentially – at least be treated equal with competing modes

- Croatia - a nightjet partner destination – has a 25% VAT on train tickets whereas int. flights are exempt from VAT
- Germany - an overnight stay in a hotel has a 7% VAT whereas an overnight stay in a moving hotel room (sleeper accommodation) has a VAT of 19%
- Europe - Tax exemption for kerosine

Nighttrains should be financially supported on an European level due the various advantages of that mode

- preferably tendered and financed under PSO
- EU support for rolling stock investments (e.g. financial guarantees, co-financing of vehicles)
- Tax shelters for operators

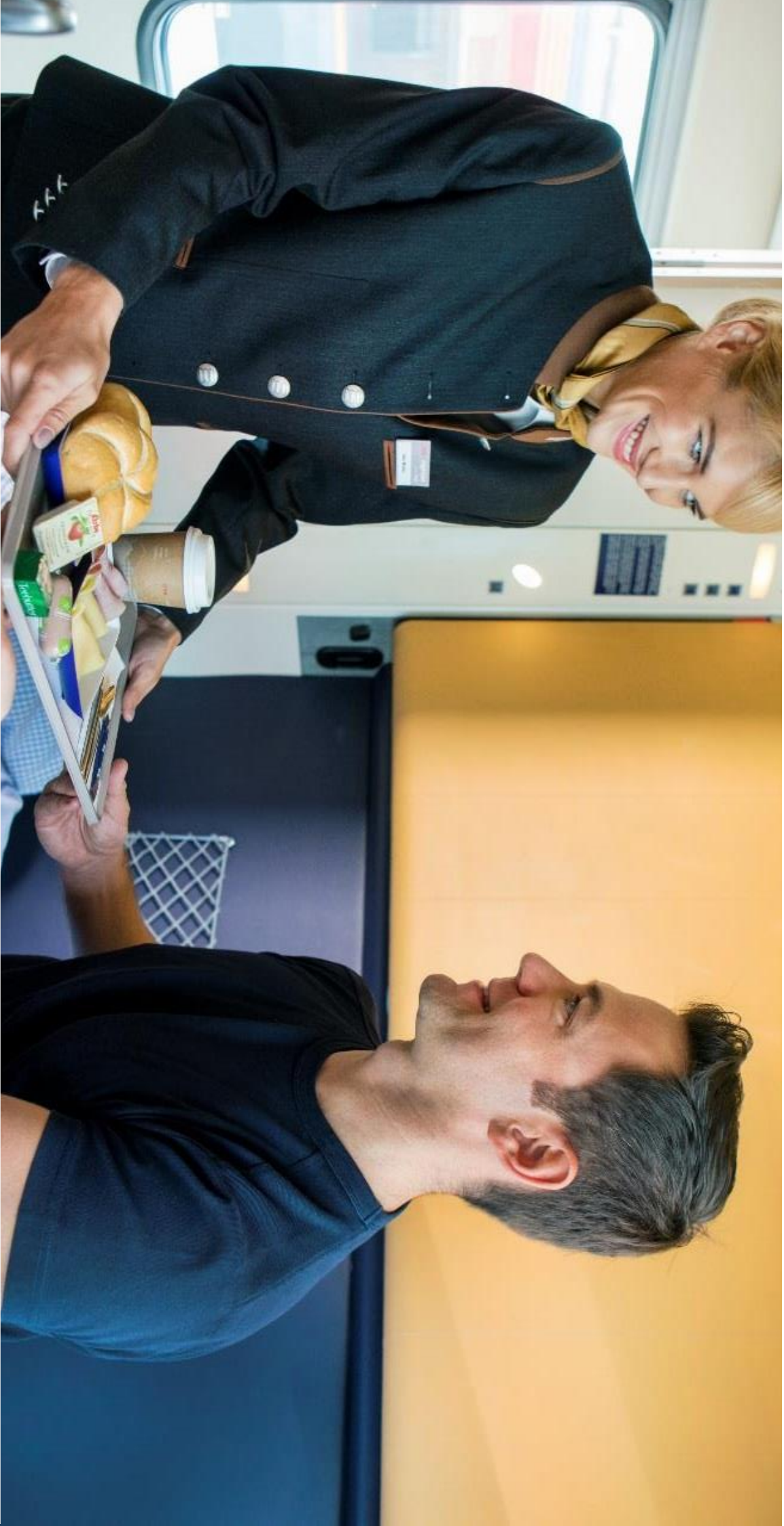
Nighttrains need specific infrastructure

- for catering and train preparation including shunting in major nodes
- car loading/unloading facilities
- infrastructure managers should be obliged to provide this infrastructure

Nighttrains as a symbol for internationality within Europe need supportive general broadcasting on a European level - EU support could help organising EU-wide campaigns for this specific way of travelling



SLEEPING COACH: evening snack | breakfast à la carte incl. hot drinks free refill | newspaper service



SLEEPING COACH: evening snack | breakfast à la carte incl. hot drinks free refill | newspaper service



SLEEPING COACH: wash basin (standard) or bathroom with shower and toilet (deluxe) in the compartment



COUCHETTE COACH: 4 or 6 berths | breakfast included | food and drinks from train attendants



COUCHETTE COACH: ladies only or family compartment bookable | family compartments - cheap flat rate



SEATING COACH: most affordable way to travel on the Nightjet | reserved seating included

ÖBB nightjet



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nightjet.com